

TERAPIA DENTAL

Formación

Abi Phillips: Formadora nivel Experto en cursos de inglés

D.O.B: 5th November 1979
Nationality: British

Education and Training

- **DELE Certificate in Spanish level B2** Cervantes Institute, 2016
- **Cert TESOL (Certificate in English Teaching)** Trinity College London, 2009
- **Professional Diploma in Marketing** Chartered Institute of Marketing (CIM), 2007
- **BA (Hons) Tourism Management** University of Wales Institute Cardiff, 2002

Teaching Experience

September 2018 - Present Day
Private English Teacher

September 2016 - September 2018
Col.legi dels Pirineus: English Teacher Secondary and Bachillerato and Form Tutor - Segundo de Eso

January 2012 - 2016
Col.legi dels Pirineus English: Primary School English Coordinator and English Teacher

September 2011 – January 2012
Centre Lauredià d'Idiomes: English Teacher

April 2011 – September 2011
Multilingüe-Formacio Professional English Teacher

September 2009 – April 2011
Inlingua Andorra English Teacher

June 2009 – September 2009

Inlingua Cheltenham (UK) English Teacher/Summer activities leader

In these roles I have taught children from the age of 3 to 12, teenagers and adults in a multilingual environment. I have taught the following specialisms:

- Cambridge qualifications: KET, PET, FCE, CAE and the YLE examinations.
- Trinity speaking qualifications.
- Business English.
- Medical English for Nursing students.

Professional experience

September 2008 – December 2008 **Abercrombie and Kent Travel Consultant - luxury travel**

This position involved the creation and sales of fully individualised travel itineraries. I dealt directly with clients developing bespoke packages, providing quotations and subsequently closing sales. I created itineraries and secured flights. I represented the company overseas, travelling to both India and Vietnam.

May 2005 – January 2008 **Pembrokeshire Business Initiative Marketing Consultant**

This client facing role centred on developing marketing strategy for SME clients across a wide variety of business sectors. I conducted bespoke market research projects using various sources of market intelligence, including primary research methods, for both individual businesses and different market sectors. I was also responsible for organising and managing various business events and functions.

January 2004 – April 2005 **The International Academy Operations Manager**

I was responsible for the development, organisation and management of ski and snowboard instructor courses. I advised clients on the appropriate packages, generated new sales and promoted the programmes and organisation throughout the UK. This role involved marketing the packages via print, the website and presentations. I also attended various industry events including the London and Manchester Ski Shows. I travelled overseas with clients to both Europe and North America in the role of tour leader/company representative. I oversaw overseas programmes and managed the on-site staff delivering the courses within each resort. I liaised directly with clients ensuring exceptional customer service and with suppliers, great working relationships.

September 2002 – January 2004 **Welsh Rugby Union Hospitality Co-ordinator**

I was responsible for the organisation, management and sales of official WRU 6 Nations rugby corporate hospitality events as well as the sales of WRU supporters' tours to various destinations such as France and Australia. I dealt with a diverse range of suppliers and clients, including VIPs and celebrities.

